



The Science of Doing Non-QM Right!™

PRIME

Effective 01/05/2026

			PRIMARY RESIDENCE						SECOND HOME						INVESTMENT PROPERTY					
			Purchase		Rate Term		Cash Out		Purchase		Rate Term		Cash Out		Purchase		Rate Term		Cash Out	
Loan Amount	FICO	Reserves	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc
≤ \$1,000,000	740	6 Mos	90%*	90%*	90%*	90%*	80%	80%	85%	85%	80%	80%	75%	75%	85%	85%	80%	80%	75%	75%
	720	6 Mos	90%*	90%*	85%	85%	80%	80%	85%	85%	80%	80%	75%	75%	85%	85%	80%	80%	75%	75%
	700	6 Mos	90%*	85%	85%	85%	80%	80%	85%	85%	80%	80%	75%	75%	85%	85%	80%	80%	75%	75%
	680	6 Mos	85%	80%	85%	85%	80%	80%	85%	80%	80%	80%	75%	75%	85%	80%	80%	80%	75%	75%
	660	6 Mos	80%	80%	80%	80%	75%	75%	80%	80%	80%	80%	75%	75%	80%	80%	80%	80%	75%	75%
≤ \$1,500,000	740	6 Mos	90%*	90%*	90%*	90%*	80%	80%	85%	85%	80%	80%	75%	75%	85%	85%	80%	80%	75%	75%
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	660	6 Mos	80%	80%	80%	80%	75%	75%	80%	80%	75%	75%	75%	75%	80%	80%	75%	75%	75%	75%
≤ \$2,000,000	720	6 Mos	85%	85%	80%	80%	80%	80%	85%	85%	80%	80%	75%	75%	85%	85%	80%	80%	75%	75%
	700	6 Mos	85%	85%	80%	80%	70%	70%	85%	85%	75%	75%	75%	75%	85%	85%	75%	75%	75%	75%
	680	6 Mos	80%	80%	80%	80%	70%	70%	80%	80%	75%	75%	70%	70%	80%	80%	75%	75%	70%	70%
	660	12 Mos	75%	75%	70%	70%	65%	65%	75%	75%	70%	70%	65%	65%	75%	75%	70%	70%	65%	65%

***LTV > 85%**

- No reserves exceptions permitted.
- Non-spousal gift funds are ineligible.
- Rural properties are ineligible.
- FNMA SSR CU must be 2.5 or less, a CDA may not be used in lieu of an acceptable FNMA SSR score.
- Payment shock cannot exceed 2.5X current housing expense.
- Borrowers living rent free are ineligible.
- Borrowers unable to document a complete 12-month housing history are ineligible.
- Tradeline requirements for borrowers with 2 scores must be met, even on borrowers with 3 scores.



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Loan Amount	FICO	Reserves	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc
≤ \$2,500,000	720	9 Mos	80%	80%	80%	80%	75%	75%	80%	80%	75%	75%	75%	75%	80%	80%	75%	75%	75%	75%
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	660	12 Mos	70%	70%	65%	65%	65%	65%	70%	70%	65%	65%	65%	65%	70%	70%	65%	65%	65%	65%
≤ \$3,000,000	720	12 Mos	75%	75%	75%	75%	70%	70%	70%	70%	70%	70%	65%	65%	70%	70%	70%	70%	65%	65%
	700	12 Mos	75%	75%	70%	70%	65%	65%	70%	70%	70%	70%	65%	65%	70%	70%	70%	70%	65%	65%
	680	12 Mos	70%	70%	65%	65%	65%	65%												
≤ \$3,500,000	720	12 Mos	70%	70%	70%	70%														
	700	12 Mos	70%	70%	70%	70%														
≤ \$4,000,000	720	12 Mos	70%	70%	65%	65%														

OVERLAYS

Texas Cash-Out 50(a)(6)	- Max 80% LTV - Min \$250,000 Loan Amt	Condotel	- Max 85% LTV - Max \$2,500,000 Loan Amt
Alt Doc - P&L Only	- Max 80% LTV Purch - Max 70% LTV Refi	2-4 Unit	Max 85% LTV
Alt Doc - Asset Depletion	Min 660 Qual Score	Non-Warrantable Condos	Max 85% LTV
First Time Homebuyer	- Investment Property: ✓ Min 700 Qual Score ✓ Max 70% LTV ✓ Must have a verified housing history on primary residence - Primary & Second Home: ✓ Eligible with no restrictions	Baltimore City & Baltimore County	- Investment Property ✓ Ineligible - Primary & Second Home ✓ Max 80% LTV
		Declining Market per Appraisal	- Max 85% LTV Purch - Max 80% LTV Refi - Max \$2,000,000 Loan Amt

PROGRAM PARAMETERS	
Minimum Loan Amount	\$150,000
Minimum Loan Amount IL Counties of: Cook, Kane, Peoria & Will	\$250,000 Primary Residence or Second Home \$150,000 Investment Property
Maximum Cash Out	Unlimited
Maximum DTI	50% 55% when all requirements are met: ✓ Primary Residence Only ✓ Min residual income \$3,500 ✓ Max LTV/CLTV 80% ✓ Minimum 12-months reserves ✓ First Time Home Buyer not eligible
Minimum Residual Income	\$2,500
Housing History	1x30x12 Months
Bankruptcy & Housing Event Seasoning	48 Months
Installment & Revolving History	0x60x12

AVAILABLE INCOME DOC TYPES
- Wage Earner: ✓ Full Doc - Self Employed: ✓ Full Doc ✓ Alt Doc Bank Statements ✓ Alt Doc 1099 ✓ Alt Doc P&L Only Asset Depletion - Full Doc & Alt Doc are available for 12- or 24-month options with pricing implications.

LINKS TO CONTENT	
Credit Requirements	Vesting to Business Entity
Borrowers	Miscellaneous
Assets	Eligible States & License Requirements
Subject Property	

CREDIT REQUIREMENTS	
Qualifying Credit Score:	- Primary wage earner must have at least 2 scores and is used to determine the overall loan qualifying credit score. ✓ If three scores are provided, use middle score ✓ If two scores are provided, use lowest score ✓ If one score is provided, the borrower is not eligible - Each additional borrower must have at least one score. ✓ If three scores are provided, at least one must be 620+ ✓ If two scores are provided, at least one must be 620+ ✓ If one score is provided, it must be 620+ - When qualifying income is equal for all borrowers the highest representative score is used to determine the loan qualifying score. - When the transaction includes a non-occupying coborrower the qual score of the occupying borrower is used. - For Asset Depletion doc type, the lowest overall borrower representative score is used to determine the loan qualifying score.

CREDIT REQUIREMENTS (continued)

Tradelines:

- Tradeline requirement based on primary wage earner.
- Borrowers with 3 credit scores:
 - ✓ No minimum tradelines required
- Borrowers with 2 credit scores:
 - ✓ 3 tradelines reporting for 12+ months with activity in the last 12 months; OR
 - ✓ 2 tradelines reporting for 24+ months with activity in the last 12 months; OR
 - ✓ 1 mortgage or installment tradeline reporting for 36+ months with activity in the last 12 months .
- To qualify as a valid tradeline, the following requirements apply:
 - ✓ Must be reflected on credit report. (An acceptable 12- or 24-month housing history, not reporting on credit, may also be used as a tradeline.)
 - ✓ Must have activity in the past 12 months and may be open or closed.
 - ✓ Max 0 x 60 x 12.
- Credit lines on which the borrower is not obligated to make payments are not acceptable. Examples include loans in a deferment period, collection or charged-off accounts, accounts discharged through bankruptcy, and authorized user accounts.
- Student loans can be counted as tradelines if they are in repayment and are not deferred.
- Insufficient tradelines and non-traditional credit is not allowed. Each borrower must have a valid and usable score.

Housing Events:

- A Housing Event is any one of the following events listed below:
 - ✓ Foreclosure, Deed-in-Lieu, or Short Sale measured from the date of completed sale or final property transfer. The Housing Event must be completed prior to loan closing with no outstanding deficiency balance remaining.
 - ✓ 1x120 mortgage late measured from the date the mortgage was brought current.
 - ✓ Modification measured from the date the modification was executed which resulted in:
 - Forgiveness of a portion of principal and/or interest on either the first or second mortgage.
 - Application of a principal curtailment by or on behalf of the investor to simulate principal forgiveness.
 - Conversion of any portion of the original mortgage debt to a “soft” subordinate mortgage.
 - Conversion of any portion of the original mortgage debt from secured to unsecured.
- If the property was surrendered in a Chapter 7 bankruptcy, the bankruptcy discharge date is used for seasoning. Bankruptcy papers may be required to show the property was surrendered. The foreclosure action is not required to be fully complete.

CREDIT REQUIREMENTS (continued)

Housing History:	• A 12-month mortgage history is required for all financed properties owned by the borrower. • A 12-month rental history is required when the borrower is renting their current primary residence. • Institutional housing payments not reflected on the credit report may be documented as follows: ✓ Verification of Rent (VOR) or Verification of Mortgage (VOM) form; OR ✓ Lender generated payment history showing paid dates and due dates; OR ✓ Mortgage statements for the review period if they indicate the due date which each payment was applied to; OR ✓ Credit supplement through the same credit reporting agency as the original credit report. • Non-Institutional housing payments not reflected on the credit report may be documented as follows: ✓ Verification of Rent (VOR) or Verification of Mortgage (VOM) form; OR ✓ Lender generated payment history showing paid dates and due dates; OR ✓ Mortgage statements for the review period if they indicate the due date which each payment was applied to; OR ✓ Credit supplement through the same credit reporting agency as the original credit report; AND ✓ Most recent 12 months cancelled checks or bank statements. (Note, these must be accompanied with one of the items listed above they are not sufficient alone.) • A combined total of all late mortgage and rental payments in the past 12 months must be used to determine the housing history. • All mortgages and rental payments should be current at time of closing. If the credit report or VOR/VOM reflects a past-due status, updated documentation is required to verify account is current. • All mortgages being paid off in a refinance or new-construction purchase transaction must have a verified, monthly payment history. Mortgages with deferred payments are not eligible. • Borrowers who live rent-free are allowed with the following restrictions: ✓ Max 85% LTV ✓ 3 additional months reserves required. ✓ 10% minimum borrower contribution. ✓ Borrower(s) who own their primary residence free and clear are not considered living rent-free. • Borrowers unable to document a complete 12-month housing history are allowed with the following restrictions: ✓ Max 85% LTV ✓ 3 additional months reserves required. ✓ 10% minimum borrower contribution. ✓ Any available portion of a 12-month housing history must be obtained and paid as agreed.
Charge-Offs and Collections:	• The following accounts may remain open: ✓ Collections and charge-offs < 24 months old with a maximum cumulative balance of \$2,000 ✓ Collections and charge-offs ≥ 24 months old with a maximum of \$2,500 per occurrence ✓ All medical collections • Collection and charge-off balances exceeding the amounts listed above must be paid in full.

CREDIT REQUIREMENTS (continued)

Judgments and Tax Liens:	- All judgments or liens affecting title must be paid. - Written explanation from the borrower for any judgments, garnishments, or liens less than 10 years old is required. - Active court-ordered judgments may remain open when one of the following options are met: ✓ The amount is the lessor of \$5,000 per occurrence or 2% of the loan amount: OR ✓ The borrower is currently in a repayment agreement with the creditor. All of the following requirements must be met: ▪ A copy of the repayment agreement is obtained, ▪ A minimum of 3 months has elapsed on the plan, ▪ Evidence of timely payments for the most recent 3 months is provided, and ▪ The maximum payment required under the plan is included in the DTI. - Outstanding state and federal tax liens or delinquent obligations may remain open on purchase transactions only (additional LTV reductions may be required based on the size of the lien). All the following requirements must be met: ✓ A copy of the repayment agreement is obtained, ✓ A minimum of 3 months has elapsed on the plan, ✓ Evidence of timely payments for the most recent 3 months is provided, ✓ The maximum payment required under the plan is included in the DTI, and ✓ The title company must provide written confirmation confirming they are aware of the outstanding tax lien, and there is no impact to first lien position.
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BORROWERS

Eligibility:	Borrower Type	Eligible?	Borrower Type	Eligible?
	US Citizen	Yes	Foreign National	No
	Permanent Resident Alien	Yes	ITIN	No
	Non-Permanent Resident Alien	Yes	Business Entities	No
	Asylum Status	Yes	Diplomatic Immunity	No
	DACA	Yes		
OFAC Sanctioned Countries:	- The list of OFAC Sanctioned Countries can be found at: https://ofac.treasury.gov/sanctions-programs-and-country-information - Borrowers from China, Russia, Iran, and North Korea are ineligible and an exception cannot be made for subject properties in the states of Arizona and Texas. For subject properties in other states, they may be eligible exception basis as long as they do not personally appear on the OFAC Sanction List. - Borrowers from other OFAC Sanctioned countries may be eligible on an exception basis as long as they do not personally appear on the OFAC Sanction List.			
First Time Investor:	- Defined as: Borrower(s) who have not owned and managed commercial or non-owner occupied residential real estate in the United States for at least 1 year in the last 3 years. - Eligible with no LTV restrictions.			
First Time Homebuyer:	- Defined as: Borrower(s) who have not owned at least one residential property in the United States in the last 3 years. - Primary Residence and Second Homes: Eligible with no restrictions. - Investment Property: Eligible with restrictions, see overlays.			

BORROWERS (continued)

Non-Occupant Co-Borrowers:	• Non-occupant borrowers are credit applicants on a principal residence transaction who do not occupy the subject property. • Occupying borrower(s) must have a DTI ratio of 60% or less. This excludes the income/debts of non-occupant borrower(s). • Cash out transactions not allowed. • The non-occupant co-borrower must be included on title of the subject property. • Non-Permanent Resident Aliens, Asylum & DACA: Not Permitted.
Perm Resident Alien:	• A permanent resident alien is a non-U.S. citizen authorized to live and work in the U.S. on a permanent basis. Permanent resident aliens are eligible for financing. • Acceptable evidence of lawful permanent residency must be documented and meet one of the following criteria: ✓ I-151 – Permanent Resident Card (Green Card) that does not have an expiration date ✓ I-551 – Permanent Resident Card (Green Card) issued for 10 years that has not expired ✓ I-551 – Conditional Permanent Resident Card (Green Card) issued for 2 years that has an expiration date and is accompanied by a copy of USCIS Form I-751 requesting removal of the conditions ✓ Un-expired Foreign Passport with an un-expired stamp reading as follows: “Processed for I-551 Temporary Evidence of Lawful Admission for Permanent Residence. Valid until mm-dd-yyyy. Employment Authorized.”
Non-Perm Resident Alien:	• Lawful non-permanent residents are legally accorded the privilege of residing temporarily in the United States. • 2 years US residency & employment history required, with valid Social Security Number and US credit. • Validation that borrower has employment authorization is required with one of the following: ✓ A valid current Form I-766 Employment Authorization Document (EAD) work permit/card. ▪ The EAD may not expire within 6 months of loan application date. (If the EAD will expire within 6 months of loan application, it is acceptable to obtain a letter from the employer documenting the borrower’s continued employment and continued EAD renewal.) ▪ The EAD documentation is acceptable up to 540 days if an automatic extension has been granted. ✓ Form I-765 Application for Employment Authorization. The form must reflect approval status in the Action Block (upper right-hand corner) ✓ Form I-797, I-797A, or I-797B or I-797C conveying approval status. ✓ Employment authorization may also be evidenced by certain VISA types. ✓ Copy of borrower’s passport is not required.
Asylum:	• Individuals granted asylum are eligible for financing. • 2 years US residency & employment history required, with valid Social Security Number and US credit. • Validation that borrower has employment authorization is required with one of the following: ✓ A valid current Form I-766 Employment Authorization Document (EAD) work permit/card referencing Category C08. ▪ The EAD may not expire within 6 months of loan application date. (If the EAD will expire within 6 months of loan application, it is acceptable to obtain a letter from the employer documenting the borrower’s continued employment and continued EAD renewal.) ▪ The EAD documentation is acceptable up to 540 days if an automatic extension has been granted. ✓ Form I-765 Application for Employment Authorization. The form must reflect approval status in the Action Block (upper right-hand corner) ✓ Form I-797, I-797A, or I-797B or I-797C conveying approval status. ✓ Form I-94 with a stamp or notation such as “asylum granted indefinitely”. ✓ Form I-94 with an admission class of “AY” • Copy of borrower’s passport is not required.

Borrowers (continued)

DACA:	- Individuals who can provide documentation of current DACA status along with work authorization are eligible for financing under the same criteria as a non-permanent resident. 2 years US residency & employment history required, with valid Social Security Number and US credit. - Validation that borrower has employment authorization is required with one of the following: ✓ A valid current Form I-766 Employment Authorization Document (EAD) work permit/card referencing Category C33. ▪ The EAD may not expire within 6 months of loan application date. ▪ The EAD documentation is acceptable up to 540 days if an automatic extension has been granted. ✓ Form I-765 Application for Employment Authorization. The form must reflect approval status in the Action Block (upper right-hand corner) ✓ Form I-797, I-797A, or I-797B or I-797C conveying approval status. ✓ Copy of borrower's passport is not required.
ASSETS	
Asset Verification:	- Assets must be seasoned for 30 days or sourced. - Assets must be verified with one of the following: ✓ Account statements for the most recent month or quarter indicating opening and closing balances. ✓ Written Verification of Deposit (VOD) completed by the financial institution. ✓ Statements provided by third-party asset verification companies (e.g., AccountChek, Finicity, Plaid) if the vendor participates in FNMA Day 1 Certainty.
Large Deposits:	- Defined as follows: ✓ Bank Statement Doc Type: Any single deposit greater than 50% of the borrower's monthly gross qualifying income prior to reductions for ownership or expense factor. ✓ All Other Doc Types: Any single deposit greater than 100% of the borrower's monthly qualifying income from page two of the 1003. - Refinances: Not sourced. - Purchases: Sourced as follows: ✓ If personal accounts are used for assets, large deposits as defined above must be sourced. ✓ If business accounts are used for assets and income, large deposits as defined above must be sourced. ✓ If business accounts are used for assets but not used for income, large deposits as defined above do not need to be sourced. - Unsourced assets, assets seasoned for less than 30 days, and unexplained deposits exceeding 100% of the borrower's qualifying monthly income are allowed if the total amount is less than or equal to 10% of the total funds required to close.
Seller Concessions:	- Percentage is based on of the lesser of the property's sales price or appraised value and may be applied towards the buyer's closing costs, prepaid expenses, discount points, and other financing concessions. - Maximum 6%

ASSETS (continued)

Borrower Contribution:	• Primary with verified housing history: 5% of sales price. • Primary with unverified housing history: 10% of sales price. • Second Homes: 5% of sales price. • Investment Property: 10% of sales price. • Gift of Equity transaction with verified housing history: No Minimum. • Gift of Equity transaction without verified housing history: 10% of sales price
Gift Funds:	• US Citizens & Permanent Resident Aliens: Permitted after the borrower has documented the minimum required borrower contribution. • Non-Permanent Resident Aliens, Asylum & DACA: Not Permitted. • Gift funds must be from a relative and can be used for down payment, closing costs and reserves. • A signed gift letter is required and must provide donor's name, address, phone, and relationship to borrower, dollar amount of gift, and donor's statement that no repayment is expected. • Gift funds must be sent <i>prior to CTC</i> in the following scenario: ✓ If being used for reserves, and the gift may only be sent to the borrower. Gifts needed for reserves may not be sent to the title agent. • Sufficient funds to cover the gift must be verified as either currently in the donor's account or evidence of transfer into the borrower's account. Acceptable documentation includes any of the following: ✓ Copy of the donor's check or withdrawal slip and the borrower's deposit slip ✓ Copy of the donor's check to the closing agent ✓ Evidence of wire transfer from donor to borrower ✓ Settlement statement showing receipt of the donor's check • When the funds are not transferred prior to closing, it must be documented that the donor gave the closing agent the gift funds in the form of a certified check, a cashier's check, money order, or wire transfer.
Gift of Equity:	• Permitted for Primary Residence or Second Home non-arm's length transactions. • The following requirements apply: ✓ Gift of equity must be from an immediate family member ✓ Six months of reserves required of borrower's own funds is required ✓ Non-arm's length criteria must be met ✓ Signed gift letter is required ✓ Gift of equity must be listed on the settlement statement
Reserves:	• Reserves are measured by the number of months of housing expense a borrower could pay using his or her financial assets. • The highest reserve requirement, rather than a cumulative total, should be used when a transaction has multiple required reserves. • Cash out proceeds can be used for reserve requirements. • Second Home or Investment Property transactions require 2 months of additional reserves for each financed property.
Spousal Accounts:	• Accounts held solely in the name of a non-borrowing spouse may be used for down payment and closing costs only and are subject to the standard seasoning requirements. • Accounts held solely in the name of a non-borrowing spouse may be used to meet minimum borrower contribution. • Accounts held solely in the name of a non-borrowing spouse may not be used to meet reserve requirements.

FULL DOCUMENTATION

Wage Earner:	• YTD Paystubs • 1- or 2-Years W-2s • 1- or 2-Years Year IRS Wage & Income Transcripts • Verbal VOE within 10 business days of closing • See Underwriting Guidelines for additional information.
Self Employed:	• Self Employed for a minimum of 2 years and the business must be in existence for at least 2 years. • 1- or 2-Years personal Tax Returns • 1- or 2-Years Business Tax Returns (if applicable) • YTD Borrower Prepared P&L • 1- or 2-Years Year IRS 1040 Transcripts • Business Return Transcripts are not required • Verification of business existence within 10 business days of closing. • See Underwriting Guidelines for additional information.
ASSET DEPLETION	
General Requirements:	• Asset Depletion may be used as the sole source of income for loan qualification or to supplement other income sources. • Minimum eligible assets is the lower of \$1,000,000 or 150% of the loan balance. When asset depletion is being used to supplement other income sources, these minimum asset requirements are waived. • All individuals listed on the asset account(s) must be on the Note and Mortgage. • Assets must be seasoned 120-days in a U.S. bank account. • Assets considered for this program must be verified with most recent four (4) monthly account statements, quarterly statements, or a VOD. • Assets must be liquid and available with no penalty; additional documentation may be requested to validate the origin of the funds.
Eligible Assets:	• Checking, Savings, and Money Market Accounts: 100% • Proceeds from the sale of borrower-owned real estate, no seasoning is required • Stocks, Bonds, and Mutual Funds: 70% • Retirement Accounts & Borrower at least 59.5 years old: 70% • Retirement Accounts & Borrower less than 59.5 years old: 60% • Eligible trust assets include: ✓ Assets held in a revocable trust where the trustee to the trust is the borrower. ✓ Assets in an irrevocable trust where the borrower is the sole beneficiary, and the borrower has immediate access to the assets of the trust. ✓ Based upon the asset held in the trust, the above asset percentages apply.
Ineligible Assets:	• Cryptocurrency • Equity in Real Estate • Privately traded or restricted/non-vested stocks • Any asset which produces income already included in the income calculation • Any assets held in the name of a business • Assets held in an irrevocable trust where the beneficiary of the trust is not the borrower • Assets held in a charitable giving trust, donor advised fund, or similar entity where the intended beneficiary is not the borrower
Qualifying Income:	• Qualifying income based upon Total Assets Eligible for Depletion, less down payment, less out of pocket closing costs, less required reserves, divided by 60.

BANK STATEMENT DOCUMENTATION

General Requirements:	- Self Employed for a minimum of 2 years. - Business being used to source income must be in existence for a minimum of 2 years. - See Underwriting Guidelines for additional information.
Statement Types:	- The first step in evaluating bank statements is determining which of these three classifications applies: <u>Personal:</u> ✓ Used exclusively for personal banking and reflects the name of the borrower as completed on the URLA. ✓ Evidence of business receipt and expense activity is not permitted in personal bank accounts. Evidence of such activity will require the loan to be qualified as a Co-Mingled Bank Statement Documentation loan. ✓ In addition to 12 or 24 months consecutive personal statements, 2 months BUSINESS bank statements are required. The 2 months business statements must reflect activity to support business operations and transfers to the personal account being used for qualification. An inability to meet this requirement will require the loan to be qualified as a Co-Mingled Bank Statement Documentation loan. <u>Co-Mingled:</u> ✓ A co-mingled bank account is a personal account used by a borrower for both business and personal use. ✓ Although the statement reflects the borrower's name, these are treated as a business statements for qualification purposes. <u>Business:</u> ✓ A business bank account is used for ongoing operations of the business and reflects the name of the business as completed on the URLA.
Documentation:	12 or 24 Months consecutive personal or business bank statements. - Self-Employed Business Narrative form completed by the borrower. - Tax Preparer Attestation form completed by an eligible tax preparer. - If the Tax Preparer Attestation form cannot be obtained, borrower may provide acceptable entity documents such as an Operating Agreement, or equivalent. The entity documents must outline the ownership structure, percentage, etc. - Lender will perform an independent verification of the business existence within 10 business days of closing.
Tax Preparer Eligibility:	- Certified Public Accountant (CPA) - Eligible - IRS Enrolled Agent (EA) - Eligible - California Tax Education Council (CTEC) - Eligible - Preparer Tax Identification Number (PTIN) - Purchase with LTV ≤ 75%: Eligible - Refinances and/or LTV >75%: Ineligible unless acceptable entity documents such as an Operating Agreement, or equivalent are also provided. The entity documents must outline the ownership structure, percentage, etc. Borrower must be qualified with standard 50% expense factor.

BANK STATEMENT DOCUMENTATION (continued)

Expense Factor:	- Personal: ✓ An expense factor is not applied to files meeting the definition of a personal bank statement. - Co-Mingled & Business: ✓ A standard 50% expense factor will be applied to the total of eligible deposits. - If necessary for qualification, an expense factor letter may be used to determine qualifying income. ✓ Underwriter will request the Expense Factor Statement of the Tax Preparer Attestation Form be completed via the loan conditions. ✓ Minimum expense factor percentage is 10%.
Qualifying Income:	- Gross qualifying income is calculated using total deposits from the statements, minus any inconsistent or large deposits not justified. - Net qualifying income is calculated using gross income multiplied by the borrower's ownership percentage, then reduced by the applicable expense factor.
Minimum Business Ownership:	<u>Personal & Business:</u> ✓ 25% minimum borrower ownership percentage. <u>Co-Mingled:</u> ✓ Borrower must be sole owner of the business (borrower and spouse with combined 100% ownership eligible).
Jointly Owned Accounts:	<u>Personal & Co-Mingled:</u> ✓ If the account is jointly owned, and the joint owner is not an owner of the business, deposits that are not readily identifiable as transfers from the business accounts or business deposits must be excluded unless sourced. <u>Business:</u> ✓ All other business owners who are not borrowers on the loan must provide a signed and dated letter acknowledging the borrower's access to the business account for loan qualification.

1099 DOCUMENTATION

General Requirements:	- Permitted for individual(s) earning 100% commission, independent contractors and/or sole proprietors who receive IRS Form 1099. - Minimum 2-year self-employment history is required (e.g., 1099 income).
Documentation:	1-year or 2-years 1099s - Current YTD earnings must be documented to support the ongoing receipt of 1099 income with one of the following: ✓ YTD bank statements ✓ Check stub(s) with YTD totals - Self-Employed Business Narrative form. - When utilizing 1-year 1099 option, verification that the borrower has been self employed for a minimum of 2 years with a Tax Preparer letter prepared by a Certified Public Accountant, an IRS Enrolled Agent, or a CTEC registered tax preparer. - Tax returns and 4506-C transcripts are not required.
Qualifying Income:	- A standard 10% expense factor will be applied. - Qualifying income is the 12 or 24 monthly 1099 average minus the expense factor . - The YTD earnings from the total of check stubs or the tally of deposits from bank statements must be within 10% or greater than prior year earnings.

P&L ONLY DOCUMENTATION

General Requirements:	• Self Employed for a minimum of 2 years. • Business being used to source income must be in existence for a minimum of 2 years. • 25% minimum borrower ownership percentage.
Documentation:	• Self-Employed Business Narrative form. • A fully completed P&L Tax Preparer Packet containing: ✓ Tax Preparer Questionnaire ✓ Profit & Loss Statement • Most recent 2 months bank statements may be required, see “Qualifying Income”.
Tax Preparer Packet:	• Must be prepared by an eligible tax preparer. • The tax preparer must have completed or filed the borrower’s most recent tax return, otherwise, they’re ineligible. • Documentation showing the tax preparer is currently licensed is required. • The Tax Preparer Questionnaire and Profit & Loss Statement must be wet signed by the tax preparer. Esignatures are not acceptable. • The Profit & Loss Statement must also be wet signed by the borrower at or before closing. Esignatures are not acceptable. • Lender will complete the P&L Verification Form prior to closing.
Tax Preparer Eligibility:	• Certified Public Accountant (CPA) • Eligible • IRS Enrolled Agent (EA) • Eligible • California Tax Education Council (CTEC) • Eligible • Preparer Tax Identification Number (PTIN) • Ineligible, exceptions are not permitted.
Qualifying Income:	• The monthly net income average from the P&L may be used for qualifying income when ALL these requirements are met: ✓ 700 minimum qual score ✓ LTV ≤ 70% • Files not meeting this criteria are subject to the following: ✓ The most recent 2 months bank statements are required. ✓ The average deposits must support the P&L Gross income within a 35% tolerance. ✓ If validated within 35%, the monthly net income average from the P&L may be used for qualifying income.

SUBJECT PROPERTY				
Eligibility:	Property Type	Eligible?	Property Type	Eligible?
	SFR Attached or Detached	Yes	Assisted living facilities	No
	PUD Attached or Detached	Yes	Boarding houses or bed/breakfast properties	No
	Warrantable Condominium	Yes	Properties with a C5 or C6 condition rating	No
	Non-Warrantable Condominium	Yes	Properties with zoning violations	No
	Townhomes	Yes	Vacant land or land development properties	No
	2-4 Unit	Yes	Homes on Native American Land (Reservations)	No
	Rural Properties	Yes	Hawaii properties in lava zones 1 and/or 2	No
	Log Homes	Yes	Houseboats	No
	Modular	Yes	Fractional ownership	No
	Condotel	Yes	Agricultural properties (including farms, ranches, or orchards)	No
	Manufactured or Mobile homes	No	Properties used for the cultivation, distribution, manufacture, or sale of marijuana	No
	Co-op/timeshare hotels	No	Properties not readily accessible by roads that meet local standards	No
	Cooperative share loans	No	Properties not suitable for year-round occupancy, regardless of location	No
	Dome or geodesic homes	No	Barn Conversions / Barndominiums	No
	Mixed Use	No		
Acreage:	• Primary and Second Homes Max 20 Acres • Investment Properties Max 2 Acres			
Properties Listed for Sale:	• To be eligible for either a rate/term or a cash-out refinance, the subject property must be taken off the market on or before application date. • The borrower must confirm in writing the reason for the prior listing and intent to occupy the subject property. • For cash-out refinances, 6 months seasoning from listing contract expiration date to application date is required. ✓ A listing expiration of less than 6 months is permitted with the addition of a prepayment penalty on investment properties. ✓ A listing expiration of less than 6 months is permitted with a 5% LTV reduction on primary residences and second homes. • For rate-term refinances, no seasoning requirement is necessary. • For both types of refinances, the lesser of the most recent list price or the current appraised value must be used to determine LTV.			

SUBJECT PROPERTY (continued)

Appraisal Review:	- All loans require an appraisal review product as follows: ✓ Loan Amount ≤ \$2M: FNMA Collateral Underwriter (CU) score of 2.5 or less or a Collateral Desktop Analysis (CDA). ✓ Loan Amount > \$2M: Second 2nd full appraisal. - If the CDA reflects a value more than 10% below the appraised value or cannot provide a validation, the file must include either a field review or a second appraisal. These may not be from the same appraiser or appraisal company as the original report. - If two appraisals are required, the lower of the two values or the purchase price must be used.
Appraisal Delivery/Receipt:	- Primary Residence Non-HPML, Investment Properties, and Second Homes are exempt. Note, HPML cannot be determined until the rate is locked. ✓ Appraisal Waiver of 3-day Delivery will be executed at closing. - Primary Residence HPML transactions are subject to the following. ✓ Evidence of appraisal delivery and/or receipt is necessary. ✓ If file contains Proof of Delivery only (not receipt), the soonest the file may close is 6 business days later excluding weekends and holidays. The day delivery occurred is Day One. ✓ If file contains Proof of Receipt, the soonest the file may close is 3 business days later excluding weekends and holidays. The day delivery occurred is Day One. ✓ The file may never close less than 3 business days from borrower receipt, the Appraisal Waiver of 3-day Delivery is not eligible for usage. - Please note this is a Federal regulatory compliance requirement, subsequently exceptions may not be made.
Property Flips & HPML Appraisal Rule:	- Primary Residence Non-HPML, Investment Properties, and Second Homes are exempt. Note, HPML cannot be determined until the rate is locked. - Primary Residence HPML transactions are subject to the following. - A property is considered a “flip” if either of the following are true: ✓ The price in the borrower’s purchase agreement exceeds the property Seller’s acquisition price by more than 10% if the property Seller acquired the property 90 or fewer days prior to the date of the borrower’s purchase agreement. ✓ The price in the borrower’s purchase agreement exceeds the property Seller’s acquisition price by more than 20% if the property Seller acquired the property 91-180 days prior to the date of the borrower’s purchase agreement. - The acquisition date is the day the seller became the legal owner. The purchase date is the day the borrower and the seller sign the home purchase agreement. Start with the day after the acquisition date and count up to and including the purchase date. - Time period is measured from the date the seller became legal owner of the property to the date all parties executed the current sales contract. - If the property is a “flip” as defined above, the following additional requirements apply: ✓ A second appraisal must be obtained. ✓ A copy of the second appraisal must be provided to the borrower in compliance with the federal HPML requirements. ✓ The second appraisal must be dated prior to the loan consummation/note date. ✓ The property Seller on the purchase contract must be the owner of record. ✓ Increases in value should be documented with commentary from the appraiser and recent comparable sales. ✓ Sufficient documentation to validate the actual cost to construct or renovate (e.g., purchase contracts, plans and specifications, receipts, invoices, lien waivers, etc.) must be provided, if applicable.

SUBJECT PROPERTY *(continued)*

Determining LTV:	• Purchase – Lesser of appraised value or purchase price. • Rate/Term Refinance – Current appraised value is used. • Cash Out Refinance – ✓ Property acquired > 12 months from application date: ○ Current appraised value is used. ✓ Property acquired 6 - 12 months from application date: ○ ≤ 75% LTV: Current appraised value can be used. ○ > 75% LTV: Lesser of current appraised value or the previous purchase price plus documented improvements (if any) is used. The purchase settlement statement and any invoices for materials/labor will be required.
Non-Arm's Length:	• Non-Arm's length transactions involve a direct relationship outside of the subject transaction between a borrower and a party to the loan. • The appraiser must be informed of the relationship and address any impact on market value. • Examples of Non-Arm's length transactions include, but are not limited to, the following: ✓ Family member sales. ✓ Renters purchasing from current landlord. ✓ Buyer trading properties with the seller. ✓ Property seller foreclosure bailouts. ✓ Existing buyer relationship with loan officer, real estate agents, closing agent, appraiser, builder, or developer. • Non-Arm's length transactions are subject to all the following requirements: ✓ Relationship must be fully disclosed. ✓ Borrower to provide a written explanation stating relationship to the seller and reason for purchase. ✓ Borrower to provide a copy of the canceled earnest money check paid to the property seller. ✓ Lender must be satisfied that the transaction makes sense. ✓ All liens on title to be paid in full and reflected on the settlement statement. ✓ Lesser of sales price or current appraised value to be used to calculate the LTV. ✓ Borrowers cannot provide services on transaction (closing agent, title agent, appraiser, etc.) ✓ The borrower may not be an owner of a business entity selling the subject property. • The following additional requirements apply only to family sales: ✓ Payment history for the seller's mortgage on the subject property must be obtained and show no pattern of delinquency within the past 12 months (if applicable) ✓ Verification that the borrower has not been in title to the property in the past 24 months.

VESTING TO A BUSINESS ENTITY

General Requirements:	- Investment Property Only. - Business purpose and activities are limited to ownership and management of real estate. - Entity limited to a maximum of 4 owners (aka members, partners, or shareholders) - Multi-level entity structures are not allowed. - Entity must be domiciled in a U.S. State. - Mandatory in the following states if the broker doesn't have an active NMLS license. ✓ FL, GA, IA, KS, MT, NE, NJ, TN, & VA.
Borrowers:	Any combination of member(s)/managers representing a cumulative total of at least 25% entity ownership must be borrowers on the subject transaction.
Personal Guarantee:	- Personal Guaranties must be signed at closing by all entity member(s)/manager(s) acting as a borrower on the subject transaction. - Personal Guaranties in community property states must be accompanied with a Spousal Consent to Pledge form.
Entity Documents:	- LLC documentation requirements: ✓ Entity articles of organization or partnership (or equivalent) ✓ Evidence of good standing for the state in which the entity was formed (e.g., Certificate, screen shot from state website) ✓ Entity documents authorizing the guarantor to execute loan documents on behalf of the entity (e.g., Operating Agreement, Certificate of Authorization) ○ If not available for a single member LLC, a Single Member Limited Liability Company Borrowing Certificate is required ✓ Entity documents that include a list of members/managers and ownership percentage (e.g., organization structure) ✓ EIN/Tax Identification Number ○ Single member LLC may use EIN or the guarantor social security number ○ Multi-member LLCs require an EIN - Corporation documentation requirements: ✓ Filed Certificate/Articles of Incorporation & By-Laws or equivalent. ○ Must include a list of owners and ownership percentages. ○ Must support the borrower(s) authorization to execute documents on behalf of the entity. ✓ Amendments if applicable. ✓ Certificate of Good Standing from the state in which the entity was formed. ✓ EIN / Tax Identification Number ✓ Borrowing Resolution/Corporate Resolution granting authority of signer to enter loan obligation ✓ Receipt of current year franchise tax payment or clear search - Partnership documentation requirements: ✓ Filed Partnership Agreement. ○ Must include a list of owners and ownership percentages. ○ Must support the borrower(s) authorization to execute documents on behalf of the entity. ✓ Amendments if applicable. ✓ Certificate of Good Standing from the state in which the entity was formed. ✓ EIN / Tax Identification Number.

MISCELLANEOUS	
Document Expiration:	- Measured to closing date: ✓ Assets 60 days ✓ Income 60 days ✓ Appraisal 120 days ✓ Credit Report 120 days ✓ Title Commitment and CPL 120 days
Amortization:	15 yr. Fixed, 30 yr. Fixed, 30 yr. Fixed IO, 40 yr. Fixed IO
Multiple Properties and Lender Exposure:	- There is no limit on the number of other properties borrowers may currently have financed. - Multiple investment property transactions for one borrower may proceed as DSCR only. - Lender exposure may not exceed \$5M aggregate for each individual borrower. Exceptions to this policy will be reviewed on a case-by-case basis.
Acceptable Vesting Structures:	- Acceptable forms of vesting are: ✓ Individuals ✓ Joint Tenants ✓ Tenants in Common ✓ Inter Vivos Revocable Trust ✓ Limited Liability Companies, Partnerships, Corporations, and S Corporations (Investment Property Only) - Note: Only individuals can act as borrowers. The other entities listed above relate only to an ownership interest in the subject property.
Limited Power of Attorney:	- A Limited Power of Attorney (POA) is acceptable when all the following requirements are met: ✓ It is specific to the transaction. ✓ It is recorded with the Mortgage/Deed of Trust. ✓ It contains an expiration date. ✓ It is used to execute only the final loan documents. ✓ The Borrower who executed the POA signed the initial 1003. ✓ An interested party to the transaction (such as seller, broker, loan officer, realtor, etc.) may not act as Power of Attorney. ✓ Not eligible for cash-out transactions. ✓ Not eligible for foreign national borrowers. ✓ Not eligible for Remote Online Notary closings.
Escrows:	- Escrow funds/impound accounts can be waived (except for Flood Insurance Premium) when the following requirements are met: ✓ Loan is not HPML ✓ LTV less than 80% ✓ Minimum decision credit score of 720 ✓ Minimum 12-months of reserves - Pricing adjustment may apply, see applicable loan program rate sheet.

MISCELLANEOUS (continued)

Prepayment Penalty:	- Investment Property only 6 Months interest on 80% of original principal balance. 1, 2, 3, 4, and 5 year terms available - State Overlays: ✓ AK: Not Allowed ✓ IL: Not allowed on loans vested to individuals ✓ KS: Not Allowed ✓ MI: Not Allowed ✓ MN: Not Allowed ✓ MS: Not Allowed ✓ NJ: not allowed on loans vested to individuals ✓ NM: Not Allowed ✓ OH: Maximum 1% of the balance ✓ PA: Not allowed on loans vested to individuals on loan amounts of \$319,777 or less (OK to close in business entity)
ELIGIBLE STATES & LICENSE REQUIREMENTS	
Licensed States:	AK, AL, AR, AZ, CA, CO, CT, DE, DC, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY.
Expanded Eligibility for Non-Licensed Originators Investment Property Only:	State license not required - All Title Vesting Types: ✓ AK, AL, AR, CO, CT, DE, GA, HI, IA, IL, IN, KS, KY, LA, MA, MD, ME, MO, MS, NC, NE, NH, NM, NY, OH, OK, PA, RI, SC, TN, TX, VT, WA, WI, WV, & WY - Business Entity Title Vesting Only: ✓ FL, MT, NJ & VA Real Estate Broker State license required - All Title Vesting Types: ✓ CA, MI

